

Junior Achievement of Chicago

Financial Report
June 30, 2021

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Independent Auditor's Report

RSM US LLP

Board of Directors
Junior Achievement of Chicago

Report on the Financial Statements

We have audited the accompanying financial statements of Junior Achievement of Chicago which comprise the statements of financial position as of June 30, 2021 and 2020, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Junior Achievement of Chicago as of June 30, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

RSM US LLP

Chicago, Illinois
September 10, 2021

Junior Achievement of Chicago

Statements of Financial Position June 30, 2021 and 2020

	2021	2020
Assets		
Current assets:		
Cash and cash equivalents	\$ 1,887,631	\$ 970,591
Pledges receivable	108,000	141,094
Prepaid expenses and other	375,674	363,442
Total current assets	2,371,305	1,475,127
Investments	24,163,624	18,532,762
Assets held under 457(b) plan	387,181	385,444
Equipment:		
Office equipment and furniture	616,805	608,555
Automobiles	24,493	67,569
	641,298	676,124
Less accumulated depreciation	601,816	547,379
	39,482	128,745
Total assets	\$ 26,961,592	\$ 20,522,078
Liabilities and Net Assets		
Current liabilities:		
Accounts payable	\$ 9,071	\$ 1,274
Accrued expenses	439,971	357,225
Deferred revenue	668,979	365,587
Awards payable	19,721	17,721
Total current liabilities	1,137,742	741,807
457(b) plan deferred compensation liability	387,181	385,444
Net assets:		
Without donor restrictions:		
Operations	3,971,145	3,870,399
Investment in equipment	39,482	128,745
Board-designated endowments	21,211,786	15,265,683
	25,222,413	19,264,827
With donor restrictions	214,256	130,000
Total net assets	25,436,669	19,394,827
Total liabilities and net assets	\$ 26,961,592	\$ 20,522,078

See notes to financial statements.

Junior Achievement of Chicago

Statements of Activities Years Ended June 30, 2021 and 2020

	2021	2020
Activities without donor restrictions:		
Operating:		
Support and revenue:		
Contributions:		
Corporate and individuals	\$ 2,661,088	\$ 3,207,171
Grants and program sponsorships	396,500	355,617
Special events	923,295	1,822,659
Contributed services	22,500	30,000
Net assets released from restrictions	8,500	-
	<u>4,011,883</u>	<u>5,415,417</u>
Less:		
Expenses related to special events	128,292	214,965
	<u>3,883,591</u>	<u>5,200,452</u>
Other income	14,397	1,679
Investment income	2,019	1,576
Appropriation of Board-designated endowments	-	950,000
Total operating support and revenue	<u>3,900,007</u>	<u>6,153,707</u>
Expenses:		
Program services	2,257,687	4,347,866
Management and general	687,898	853,940
Development and fundraising	542,939	649,474
Designation of Board-designated endowments	400,000	-
Total operating expenses	<u>3,888,524</u>	<u>5,851,280</u>
Increase in net assets without donor restrictions from operating activities	<u>11,483</u>	<u>302,427</u>
Nonoperating:		
Support and revenue:		
Board-designated contributions	-	653
Investment interest and dividends	156,325	270,882
Gain (loss) on investments	5,389,778	(243,308)
Designation of Board-designated endowments	400,000	-
Total nonoperating support and revenue	<u>5,946,103</u>	<u>28,227</u>
Expenses:		
Scholarships	-	6,000
Appropriation of Board-designated endowments	-	950,000
Total nonoperating expenses	<u>-</u>	<u>956,000</u>
Increase (decrease) in net assets without donor restrictions from nonoperating activities	<u>5,946,103</u>	<u>(927,773)</u>
Increase (decrease) in net assets without donor restrictions	<u>5,957,586</u>	<u>(625,346)</u>
Activities with donor restrictions:		
Contributions	46,650	-
Investment interest and dividends	1,300	-
Gain (loss) on investments	44,806	-
Net assets released from restrictions	(8,500)	-
Increase in net assets with donor restrictions	<u>84,256</u>	<u>-</u>
Increase in net assets	<u>6,041,842</u>	<u>(625,346)</u>
Net assets:		
Beginning of year	19,394,827	20,020,173
End of year	<u>\$ 25,436,669</u>	<u>\$ 19,394,827</u>

See notes to financial statements.

Junior Achievement of Chicago

Statement of Functional Expenses Year Ended June 30, 2021

	Program Services	Management and General	Development and Fundraising	Total
Salary, payroll taxes and benefits	\$ 1,336,103	\$ 542,546	\$ 433,453	\$ 2,312,102
Rent, heat and electricity	134,541	32,235	17,939	184,715
Maintenance and cleaning	20,047	4,009	2,673	26,729
Promotional activities	4,762	1,322	23,972	30,056
Program material and related expenses	471,651	-	-	471,651
Stationery, supplies and postage	19,117	3,297	1,685	24,099
Telephone	36,301	8,132	4,870	49,303
Travel and meetings	15,307	4,327	5,973	25,607
Insurance	140,023	28,005	18,670	186,698
Staff conferences	131	7,430	-	7,561
Professional services	-	38,981	-	38,981
Computer programming	6,046	1,218	773	8,037
Scholarships	8,500	-	-	8,500
Depreciation	65,058	13,011	8,674	86,743
Miscellaneous	100	3,385	24,257	27,742
Total expenses	\$ 2,257,687	\$ 687,898	\$ 542,939	\$ 3,488,524

See notes to the financial statements.

Junior Achievement of Chicago

Statement of Functional Expenses Year Ended June 30, 2020

	Program Services	Management and General	Development and Fundraising	Total
Salary, payroll taxes and benefits	\$ 2,839,354	\$ 679,592	\$ 537,078	\$ 4,056,024
Rent, heat and electricity	140,166	35,529	18,689	194,384
Maintenance and cleaning	21,732	5,705	2,898	30,335
Promotional activities	7,057	9,263	12,341	28,661
Program material and related expenses	924,077	-	-	924,077
Stationery, supplies and postage	33,748	2,837	1,569	38,154
Telephone	33,430	8,592	4,457	46,479
Travel and meetings	118,133	17,431	6,440	142,004
Insurance	137,314	27,462	18,309	183,085
Staff conferences	4,483	8,163	836	13,482
Professional services	-	38,808	-	38,808
Computer programming	7,115	1,768	1,004	9,887
Depreciation	79,508	15,901	10,601	106,010
Miscellaneous	1,749	2,889	35,252	39,890
Total expenses	\$ 4,347,866	\$ 853,940	\$ 649,474	\$ 5,851,280

See notes to the financial statements.

Junior Achievement of Chicago

**Statements of Cash Flows
Years Ended June 30, 2021 and 2020**

	2021	2020
Cash flows from operating and nonoperating activities:		
Increase (decrease) in net assets	\$ 6,041,842	\$ (625,346)
Adjustments to reconcile increase (decrease) in net assets to net cash provided by (used in) operating and nonoperating activities:		
Depreciation	86,743	106,010
Loss on disposal of fixed assets	10,770	-
(Gain) loss on investments	(5,434,584)	243,308
Changes in operating assets and liabilities:		
Pledges receivable	33,094	336,301
Prepaid expenses and other	(12,232)	(49,042)
Accounts payable	7,797	(214,236)
Accrued expenses	82,746	(140,698)
Deferred revenue	303,392	92,630
Awards payable	2,000	(7,500)
Net cash provided by (used in) operating and nonoperating activities	1,121,568	(258,573)
Cash flows from investing activities:		
Purchase of investments	(5,593,388)	(1,766,718)
Proceeds from sale of investments	5,397,110	2,107,450
Purchase of equipment	(8,250)	(27,022)
Net cash (used in) provided by investing activities	(204,528)	313,710
Net increase in cash and cash equivalents	917,040	55,137
Cash and cash equivalents:		
Beginning of year	970,591	915,454
End of year	\$ 1,887,631	\$ 970,591

See notes to financial statements.

Junior Achievement of Chicago

Notes to Financial Statements

Note 1. Nature of Organization and Significant Accounting Policies

Junior Achievement of Chicago is a nonprofit organization which educates students, from kindergarten through 12th grade, about workforce readiness, entrepreneurship and financial literacy through experiential, hands-on programs. Junior Achievement programs help prepare young people for the real world by showing them how to generate wealth and effectively manage it, how to create jobs which make their communities more robust, and how to apply entrepreneurial thinking to the workplace. Students put these lessons into action and learn the value of contributing to their communities. Junior Achievement of Chicago's headquarters is in downtown Chicago, Illinois and services 12 counties in the Chicagoland area including Northwest Indiana. Junior Achievement of Chicago is affiliated with Junior Achievement USA® (JA USA), the U.S. national organization of all Junior Achievement offices in the United States of America.

A summary of significant accounting policies follows.

Basis of presentation: Junior Achievement of Chicago's financial statements have been prepared to present balances and transactions classified in accordance with the existence or absence of donor-imposed restrictions. Net assets and related activity are classified into the following net asset categories, based on the existence or absence of donor-imposed restrictions, as follows:

Without donor restrictions – Net assets that are not subject to donor-imposed restrictions, including Board-designated net assets. These include amounts that have been designated by the Board of Directors as an endowment, but which can be released for program operations upon the direction of the Board.

With donor restrictions – Net assets subject to donor-imposed restrictions carry restrictions that expire upon the passing of a prescribed period or upon the occurrence of a stated event as specified by the donor. Also included in this category are net assets subject to donor-directed restrictions to be maintained in perpetuity by Junior Achievement of Chicago. Items that affect this net asset category include gifts wherein donors stipulate that the corpus be held in perpetuity (primarily gifts for endowment) and only the income be made available for scholarships.

Revenues are reported as increases in net assets without donor restrictions, unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation or law. Expiration of restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between applicable classes of net assets. Contributions received with donor-imposed restrictions which are met within the same year are recorded as revenue without donor restrictions.

Accounting policies: Junior Achievement of Chicago follows accounting standards established by the Financial Accounting Standards Board (FASB) to ensure consistent reporting of financial position, results of activities and cash flows. References to generally accepted accounting principles in these disclosures are to the *FASB Accounting Standards Codification*[™], sometimes referred to as the Codification or ASC.

Use of estimates: The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Revenue recognition: Contributions, including unconditional pledges, are recognized in the period received. Conditional pledges are not recognized until the conditions on which they depend are substantially met.

Junior Achievement of Chicago

Notes to Financial Statements

Note 1. Nature of Organization and Significant Accounting Policies (Continued)

Contributions of assets other than cash are recorded at estimated fair value at date of gift.

Special events and deferred revenue: Amounts received from sponsors and others in connection with future events are considered to have aspects of both contingent contributions and outstanding performance obligations. These amounts are initially recorded as deferred revenue and then recognized as revenue at the point in time in which the event occurs. Performance obligations outstanding at June 30, 2021 and 2020 amount to \$668,979 and \$365,587, respectively, and are reported as deferred revenue on the statements of financial position.

Operations: Operating results in the statements of activities reflect all transactions increasing or decreasing net assets without donor restrictions except those items associated primarily with long-term investments.

Operating expenses are presented in the statements of activities on a functional basis. The statements of functional expenses present the natural classification detail of expenses by function. The financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include salary, payroll taxes and benefits which are allocated on the basis of estimates of time and effort. Rent, heat and electricity, maintenance and cleaning, telephone, insurance, computer programming and depreciation are allocated by department headcounts.

Contributed services and donated facilities: A substantial number of unpaid volunteers have made contributions of time to assist in development and fundraising activities and program services. These services do not meet the criteria for inclusion in the financial statements due to not requiring specialized skills. Contributed professional services and donated facilities meeting the criteria for inclusion in the financial statements are recorded at their estimated fair value.

Cash and cash equivalents: Cash and cash equivalents include cash on hand, cash on demand and money market funds. Junior Achievement of Chicago maintains its cash in bank accounts which, at times, may exceed federally insured limits. Junior Achievement of Chicago has not experienced any losses in such accounts.

Investments: Investments are stated at fair value. The fair values of investments are generally determined based on quoted market prices. Changes in fair value are recorded as realized and unrealized gains (losses) in the statements of activities.

Junior Achievement of Chicago's investment portfolio is subject to various risks, such as market risk. Because of these risks, changes in the fair value of the investments may occur, and such changes could materially affect Junior Achievement of Chicago's financial statements.

Pledges receivable: Pledges receivable consist of amounts unconditionally pledged but not received. An allowance for receivables is provided based upon management's judgment including such factors as prior collection history, type of contribution and nature of fundraising activity. Management considers the receivables recorded at June 30, 2021 and 2020, to be fully collectible.

Junior Achievement of Chicago

Notes to Financial Statements

Note 1. Nature of Organization and Significant Accounting Policies (Continued)

Equipment: Equipment purchases are recorded at cost. Donated assets are recorded at fair value, as of the date of contribution. The assets are depreciated over the estimated useful lives of the respective assets on a straight-line basis as follows: automobiles (5 years) and office equipment and furniture (3 years).

The cost and related accumulated depreciation are removed from the accounts upon retirement or other disposition. Expenditures for maintenance and repairs are charged to expense as incurred.

Endowments: The Board of Directors has established an endowment fund with the objective of ensuring the longevity of Junior Achievement of Chicago. The endowment fund includes donor-restricted and Board-designated endowment funds.

Contributions to the endowment fund, investment earnings on endowment fund assets and any expenses incurred related to the endowment fund are presented as nonoperating transactions in the statements of activities in order to segregate the change in the Board-designated endowment funds from the results of general operations.

Adopted accounting pronouncements: In 2014, the FASB issued Accounting Standards Update (ASU) 2014-09, *Revenue from Contracts with Customers (Topic 606)*, requiring an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. The updated standard replaced most existing revenue recognition guidance in GAAP when it became effective. In fiscal year 2021, Junior Achievement of Chicago adopted the ASU, which had no impact on the financial statements.

In 2018, the FASB issued ASU 2018-08, *Not-for-Profit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*. This ASU clarifies the guidance for evaluating whether a transaction is reciprocal (i.e., an exchange transaction) or nonreciprocal (i.e., a contribution) and for distinguishing between conditional and unconditional contributions. The ASU also clarifies the guidance used by entities other than non-profits to identify and account for contributions made. The ASU had different effective dates for resource recipients and resource providers. In fiscal year 2020, Junior Achievement of Chicago adopted the portion of the ASU applicable to resource recipients, which did not have a material impact on the financial statements. In fiscal year 2021, Junior Achievement of Chicago adopted the portion of the ASU applicable to resource providers. The adoption of this guidance had no impact on the financial statements.

Recent accounting pronouncement: In 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*. The guidance in this ASU supersedes the leasing guidance in Topic 840, *Leases*. Under the new guidance, lessees are required to recognize lease assets and lease liabilities on the statement of financial position for all leases with terms longer than twelve months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the statement of activities. The new standard will be effective for Junior Achievement of Chicago in the fiscal year ending June 30, 2023.

Junior Achievement of Chicago is currently evaluating the impact of the adoption of this standard on its financial statements.

Junior Achievement of Chicago

Notes to Financial Statements

Note 1. Nature of Organization and Significant Accounting Policies (Continued)

COVID-19: The COVID-19 pandemic affected Junior Achievement of Chicago's activities and finances beginning in March 2020 through June 30, 2021. Offices have remained closed with the exception of essential workers providing necessary coverage for critical operations of the organization. Junior Achievement of Chicago is constantly reevaluating the possibility of reopening at some point in fiscal year 2022. In-person classroom volunteerism remained halted in fiscal year 2021, which has significantly impacted student outreach. Junior Achievement of Chicago foresees minimal in-person volunteerism for the fiscal school year 2022 and will continue focusing on virtual volunteering opportunities.

The extent to which COVID-19 impacts Junior Achievement of Chicago's 2022 results will depend on future developments, which are uncertain and cannot be predicted, including new information which may emerge concerning the severity of the COVID-19 and actions taken to contain the COVID-19 or its impact, among others. Management continues to closely monitor developments in this area and will take steps to mitigate any future impact.

Subsequent events: Junior Achievement of Chicago has evaluated subsequent events for potential recognition and/or disclosure through September 10, 2021, the date these financial statements were available to be issued.

Note 2. Tax Status

According to the Internal Revenue Service, Junior Achievement of Chicago is considered a subordinate organization of Junior Achievement USA and is recognized as a 501(c)(3) organization and is entitled to all rights of a 501(c)(3) organization.

Junior Achievement of Chicago considers whether tax benefits claimed or expected to be claimed on a tax return should be recorded in the financial statements and may recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by taxing authorities, based on the technical merits of the position. Examples of tax positions include the tax-exempt status of Junior Achievement of Chicago and various positions related to the potential sources of unrelated business taxable income. There were no unrecognized tax benefits identified or recorded as liabilities for the reporting periods presented in the financial statements.

Junior Achievement of Chicago annually files Form 990 in the U.S. federal jurisdiction and in the States of Illinois and Indiana.

Junior Achievement of Chicago

Notes to Financial Statements

Note 3. Liquidity and Availability

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year at June 30, 2021 and 2020, are as follows:

	2021	2020
Cash and cash equivalents	\$ 1,887,631	\$ 970,591
Pledges receivable	108,000	141,094
Investments less endowment funds	2,737,582	3,137,079
	<u>\$ 4,733,213</u>	<u>\$ 4,248,764</u>

Endowment funds consist of donor restricted endowments of \$214,256 and \$130,000 at June 30, 2021 and 2020, respectively, and funds designated by the board as endowments. Income from donor restricted endowments is restricted for specific purpose. Donor restricted endowment funds are not available for general expenditure.

Junior Achievement of Chicago's Board-designated endowment of \$21,211,786 and \$15,265,683 at June 30, 2021 and 2020, respectively, is subject to an annual Board approved spending formula. Although Junior Achievement of Chicago does not intend to spend from the Board-designated endowment, other than amounts appropriate for general expenditure as part of the Board's annual budget approval and appropriation, these amounts could be made available if necessary.

As part of Junior Achievement of Chicago's liquidity management plan, cash in excess of daily requirements is invested in short-term investments and money market funds.

Note 4. Investments

The composition of investment assets held by Junior Achievement of Chicago is summarized as follows at June 30:

	2021		2020	
	Cost	Fair Value	Cost	Fair Value
Investments - endowment:				
Morgan Stanley Money Market/ other cash holdings	\$ 3,340,145	\$ 3,340,145	\$ 179,290	\$ 179,290
Fixed income:				
Government agency obligations	999,555	999,555	3,044,087	3,044,087
Corporate debt securities	992,494	1,023,184	924,994	999,713
Alternative investments	1,130,869	1,342,529	1,063,762	1,079,311
Equity securities	9,816,414	17,458,211	9,721,396	13,230,361
Total investments	<u>\$ 16,279,477</u>	<u>\$ 24,163,624</u>	<u>\$ 14,933,529</u>	<u>\$ 18,532,762</u>
Cumulative unrealized gain	<u>\$ 7,884,147</u>		<u>\$ 3,599,233</u>	

Junior Achievement of Chicago

Notes to Financial Statements

Note 4. Investments (Continued)

Investment return for the years ended June 30, 2021 and 2020, was as follows:

	2021	2020
Interest and dividends	\$ 251,652	\$ 358,575
Investment management fees	(92,008)	(86,117)
Net realized and unrealized gains (losses) on investments	5,434,584	(243,308)
	<u>5,594,228</u>	<u>29,150</u>
Less investment income on operating investments	2,019	1,576
Investment return on endowment investments	<u>\$ 5,592,209</u>	<u>\$ 27,574</u>

The purpose of Junior Achievement of Chicago's endowment fund is to provide income and cash flows for carrying out the mission of Junior Achievement of Chicago. The primary objective of the investments is to preserve and enhance the real purchasing power of the fund's assets, after all withdrawals under Junior Achievement of Chicago's spending policy, on a continuous basis. At June 30, 2021, the asset allocation of the endowment fund is approximately 72% equity securities, 8% fixed income securities, 6% alternative investments and 14% money market funds. At June 30, 2020, the asset allocation of the endowment fund is approximately 71% equity securities, 22% fixed income securities, 6% alternative investments and 1% money market funds.

Note 5. Fair Value Disclosures

The Fair Value Measurements and Disclosures Topic of the Codification defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date and sets out a fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). Inputs are broadly defined under the Topic as assumptions market participants would use in pricing an asset or liability. The three levels of the fair value hierarchy under the Topic are described below:

Level 1: Unadjusted quoted prices in active markets for identical assets or liabilities that Junior Achievement of Chicago has the ability to access at the measurement date.

Level 2: Inputs other than quoted prices within Level 1 that are observable for the asset or liability, either directly or indirectly, or quoted prices in active markets.

Level 3: Inputs are unobservable for the asset or liability, and include situations where there is little, if any, market activity for the asset or liability. The inputs into the determination of fair value are based upon the best information in the circumstances and may require significant management judgment or estimation.

For the years ended June 30, 2021 and 2020, the application of valuation techniques applied to similar assets and liabilities has been consistent. In determining the appropriate levels, Junior Achievement of Chicago performs a detailed analysis of the assets and liabilities that are subject to the Topic.

Junior Achievement of Chicago

Notes to Financial Statements

Note 5. Fair Value Disclosures (Continued)

Investments in money market funds, fixed income and equity securities: Valued at the last reported sales price on the day of valuation on a national securities exchange; other securities traded in the over-the-counter market and listed securities for which no sale was reported on that date are stated at the last quoted bid price.

Investments in alternative investments: The fair value of certain funds are based upon the net asset value (NAV) of units of the fund. The NAV, as provided by the investment manager, is used as a practical expedient to estimating fair value. The NAV is based upon the fair value of the underlying investments comprising the fund less its liabilities.

The following tables summarize Junior Achievement of Chicago's investments accounted for at fair value as of June 30, 2021 and 2020, using the fair value hierarchy:

Description	2021			Measured at NAV ^(a)	Total
	Level 1	Level 2	Level 3		
Money market funds	\$ 3,340,145	\$ -	\$ -	\$ -	\$ 3,340,145
Fixed income:					
Government agency obligations	999,555	-	-	-	999,555
Corporate debt securities	-	1,023,184	-	-	1,023,184
Alternative investments:					
Real estate income trust	-	-	-	1,342,529	1,342,529
Equity securities	17,458,211	-	-	-	17,458,211
	<u>\$ 21,797,911</u>	<u>\$ 1,023,184</u>	<u>\$ -</u>	<u>\$ 1,342,529</u>	<u>\$ 24,163,624</u>
Description	2020			Measured at NAV ^(a)	Total
	Level 1	Level 2	Level 3		
Money market funds	\$ 179,290	\$ -	\$ -	\$ -	\$ 179,290
Fixed income:					
Government agency obligations	3,044,087	-	-	-	3,044,087
Corporate debt securities	-	999,713	-	-	999,713
Alternative investments:					
Real estate income trust	-	-	-	1,079,311	1,079,311
Equity securities	13,230,361	-	-	-	13,230,361
	<u>\$ 17,453,451</u>	<u>\$ 999,713</u>	<u>\$ -</u>	<u>\$ 1,079,311</u>	<u>\$ 18,532,762</u>

- (a) In accordance with Subtopic ASC 820-10, certain investments that were measured at NAV per share (or its equivalent) have not been classified in the fair value hierarchy. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the line items presented in the statements of net assets available for benefits.

Junior Achievement of Chicago

Notes to Financial Statements

Note 5. Fair Value Disclosures (Continued)

The following table sets forth information related to investments measured at fair value using the NAV practical expedient at June 30, 2021 and 2020:

	2021 Fair Value	2020 Fair Value	Unfunded Commitment	Redemption Frequency	Redemption Notice Period
Real estate income trust	\$ 1,342,529	\$ 1,079,311	\$ -	Monthly	N/A

The real estate income trust includes investments in primarily stabilized income-oriented commercial real estate in the United States. To a lesser extent the real estate income trust invests in real estate-related securities to provide current income and a source of liquidity for share repurchase plans, cash management and other purposes.

Note 6. Operating Lease

Junior Achievement of Chicago occupies its office space in Chicago, Illinois, under a lease agreement, amended in September 2017, with lease terms through January 2024. The lease provides for monthly base rentals in amounts up to \$13,620, plus an allocated portion of property tax expense. Base rentals are recognized on a straight-line basis over the term of the lease; the excess of base rental expense recognized over base rentals paid is recorded as a deferred lease obligation which is included in accrued expenses on the statements of financial position.

Future minimum lease payments under the noncancelable operating lease is as follows:

Years ending June 30:	
2022	\$ 156,000
2023	161,000
2024	96,000
	<u>\$ 413,000</u>

Rental expense (including the allocated portion of property tax expenses) was \$179,387 and \$186,887 for the years ended June 30, 2021 and 2020, respectively.

Note 7. Retirement Plans

Junior Achievement of Chicago's employees with one year of service who work over a thousand hours annually, in accordance with the terms of the plan, were eligible to participate in the Junior Achievement Retirement Plan (the Plan) administered by JA USA. The Plan was a defined benefit plan and was subject to the provisions of the Employee Retirement Income Security Act of 1974 (ERISA). The Plan provided retirement benefits based on age at retirement and years of service. Effective June 30, 2019, the plan was closed to new employees and JA USA froze all participant benefit accruals associated with the Plan. Subsequent to freezing of the plan, Junior Achievement of Chicago was required to contribute 13.25% of eligible employees' annual salary for all active plan participants until the Plan was terminated on June 30, 2020. Contributions are expensed as paid. Junior Achievement of Chicago is not directly responsible for the obligations of the Plan as administered by JA USA. Pension expense was approximately \$283,000 for fiscal year ended 2020. No amounts were required to be contributed during the year ended June 30, 2021.

Junior Achievement of Chicago

Notes to Financial Statements

Note 7. Retirement Plans (Continued)

Junior Achievement of Chicago has a nonqualified 457(b) deferred compensation plan for its prior president. Contributions of the plan are invested in equity securities. Junior Achievement of Chicago did not make contributions for fiscal years 2021 and 2020. At June 30, 2021 and 2020, \$387,181 and \$385,444, respectively, were accrued as a liability and set aside in a separate account for this benefit. The assets held in this account are the property of Junior Achievement of Chicago and are subject to the claims of the general creditors.

Junior Achievement of Chicago also maintains two other defined contribution employee benefit plans: a 401(a) plan, to which it may make contributions, and a 403(b) plan, to which it, as well as the employee, may make contributions. During the years ended June 30, 2021 and 2020, Junior Achievement of Chicago did not contribute to the 401(a) plan or 403(b) plan.

A Safe Harbor 401(k) plan was implemented on August 1, 2019. Employees are eligible to participate in the plan after completing 1 year of service and during this period completing at least 1,000 hours. The organization made a non-discretionary non-matching contribution to the plan on behalf of all eligible employees equal to 3% of their eligible pay from August 1, 2019 through December 31, 2020. Effective January 1, 2021, the organization made a non-discretionary non-matching contribution to the plan on behalf of all eligible employees equal to 5% of their eligible pay. During the years ended June 30, 2021 and 2020, Junior Achievement of Chicago contributed \$71,168 and \$68,095 to the 401(k) plan, respectively.

Note 8. Program Material and Related Expenses

Junior Achievement of Chicago incurred approximately \$471,700 and \$901,300 of participation fees and program material expenses from JA USA during the years ended June 30, 2021 and 2020, respectively.

Note 9. Endowment Funds

Junior Achievement of Chicago's endowment includes both donor-restricted and Board-designated funds. Net assets associated with endowment funds, including funds designated by the Board to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

The State of Illinois follows the Uniform Prudent Management of Institutional Funds Act (UPMIFA). UPMIFA differs from laws previously in place in a few key areas. It eliminates the historic dollar value rule with respect to endowment fund spending, it updates the prudence standard for the management and investment of charitable funds and it amends the provisions governing the release and modification of restrictions on charitable funds. Junior Achievement of Chicago's endowment funds are subject to UPMIFA.

Junior Achievement of Chicago's endowment net asset composition by type of fund is as follows for the years ended June 30, 2021 and 2020:

	2021	2020
Board-designated (without donor restrictions)	\$ 21,211,786	\$ 15,265,683
Donor-restricted (with donor restrictions)	214,256	130,000
	<u>\$ 21,426,042</u>	<u>\$ 15,395,683</u>

Junior Achievement of Chicago

Notes to Financial Statements

Note 9. Endowment Funds (Continued)

Return Objectives and Risk Parameters

Junior Achievement of Chicago follows investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds as well as Board-designated funds. Under the investment policy, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to produce results that over time exceed the total return of the various benchmark indices in the investment policy guidelines, while assuming an appropriate level of investment risk.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, Junior Achievement of Chicago relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). Junior Achievement of Chicago targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

Spending Policy

The Board of Directors budgets annually a percentage of the balance of the endowment fund to be used for program operations. For the year ended June 30, 2021, the Board designated \$400,000 to the endowment from operations. For the years ended June 30, 2020, the Board appropriated \$950,000 from the endowment for operations.

The changes in endowment funds were as follows for the years ended June 30, 2021 and 2020:

	2021		
	Without Donor Restrictions	With Donor Restrictions	Total
Balance, beginning of year	\$ 15,265,683	\$ 130,000	\$ 15,395,683
Contributions	-	46,650	46,650
Investment return:			
Investment income, net of fees	156,325	1,300	157,625
Net realized and unrealized gains	5,389,778	44,806	5,434,584
Funds designated for endowment	400,000	-	400,000
Appropriation of endowment net assets for expenditures	-	(8,500)	(8,500)
Balance, end of year	\$ 21,211,786	\$ 214,256	\$ 21,426,042

Junior Achievement of Chicago

Notes to Financial Statements

Note 9. Endowment Funds (Continued)

The Board-designated endowment is included in net assets without restrictions.

	2020		
	Without Donor Restrictions	With Donor Restrictions	Total
Balance, beginning of year	\$ 16,193,456	\$ 130,000	\$ 16,323,456
Board-designated contributions	653	-	653
Investment return:			
Investment income, net of fees	268,595	2,287	270,882
Net realized and unrealized losses	(241,254)	(2,054)	(243,308)
Appropriation of endowment assets for expenditure	(949,767)	(233)	(950,000)
Other changes:			
Expenses paid from Board-designated endowment funds	(6,000)	-	(6,000)
Balance, end of year	<u>\$ 15,265,683</u>	<u>\$ 130,000</u>	<u>\$ 15,395,683</u>