

JUNIOR ACHIEVEMENT OF CHICAGO
2020 Annual Report



**Inspiring
Tomorrows**

where do we go
from here?





our future awaits us...

Table of Contents

| | | | |
|----|--------------------------------|----|--|
| 2 | Thank You Letter | 11 | Transformation to Digital Programming |
| 3 | Financial Highlights | 12 | Officers and Board of Directors |
| 4 | Sandy Daffé: A Legacy | 14 | Major Contributors |
| 6 | Special Events | 16 | Individual Contributors |
| 8 | Our Programs | 17 | In Memoriam |
| 10 | Diversity and Inclusion | | |



Sandy L. Daffé
President and CEO
Junior Achievement of Chicago



With Change... Brings Opportunity

This past year was one of immense change for organizations and individuals around the world. The global pandemic brought many challenges to the way we live and work—and the way students learn.

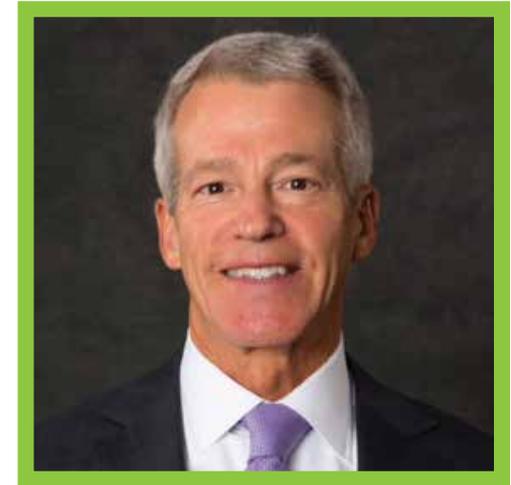
With the closure of our schools for in-person learning in the spring of 2020, we worked alongside JA USA's education team to launch new and innovative ways of delivering our JA programs digitally. This included piloting programs that allowed our corporate and community volunteers to continue inspiring students virtually.

As national events continue to highlight significant economic and social issues that persist in our country, JA of Chicago will remain committed to delivering our programs to students who can benefit the most. As described in more detail in our diversity and inclusion segment (page 10), JA of Chicago's reach into at-risk schools and communities has consistently exceeded the overall percentage of low-to-moderate income and diverse students in our 12-county franchise area. Our commitment to this effort will only increase with each passing day.

While many of the inequities that continue to exist in our society require substantial systemic change beyond the scope of Junior Achievement—our financial literacy, work readiness, and entrepreneurship programs teach students necessary skills that will improve their lives and bolster their families, their communities, and our nation.

The accomplishments of our past and our future success are only possible with your support. Whether it is through volunteering (in the classroom or virtually) or by making a financial contribution to sponsor our programs or events, the collective effort of our entire community is what brings Junior Achievement's mission into our communities.

Thank you for supporting Junior Achievement. Together, we will continue to inspire JA students to succeed tomorrow.



Richard H. Lenny
Chairman, Conagra Brands, Inc.
Chairman,
Junior Achievement of Chicago



Together We Can Make a Difference





Continues to Invest in Chicago's future

EIN 36-2170141



\$19.89
COST PER STUDENT



Operating Support and Revenue

| | 2019-2020 | 2018-2019 |
|------------------------------------|---------------------|---------------------|
| Contributions | \$ 3,207,141 | \$ 3,940,330 |
| Other Net Income | \$ 2,946,566 | \$ 3,383,963 |
| TOTAL REVENUE & SUPPORT | \$ 6,153,707 | \$ 7,324,293 |

Operating Expenses

| | | |
|---------------------------|---------------------|---------------------|
| Program Services | \$ 4,347,866 | \$ 5,526,494 |
| Management & General | \$ 853,940 | \$ 796,007 |
| Development & Fundraising | \$ 649,474 | \$ 701,179 |
| TOTAL EXPENSES | \$ 5,851,280 | \$ 7,023,680 |

| | | |
|--|-------------------|-------------------|
| Excess of Operating Support & Revenue Over Expenses | \$ 302,427 | \$ 300,613 |
|--|-------------------|-------------------|

*Current year data is extracted from the financial statements audited by RSM International. Copies of the audit are available upon request from Junior Achievement of Chicago.

Junior Achievement of Chicago was founded in 1940 and provides financial education programs at no cost to schools and students in the Chicago area. JA is a not-for-profit tax-exempt corporation under Section 501(c)(3) of the Internal Revenue Code and is a publicly supported organization as defined by Sections 170(b) (1) (A) (vi) and 509 (a) (1) of the code. Contributions to Junior Achievement of Chicago are deductible for federal income tax purposes, limited to the excess of any money contributed by the donor over the value of the goods or services received. Junior Achievement of Chicago's total net assets were \$19,394,827 for the year ending June 30, 2020.

Thank You Sandy...

Sandy Daffé first joined Junior Achievement of Chicago in 1984 after graduating Magna Cum Laude from Northern Illinois University. Starting as an Operations Manager for the JA programs, Sandy learned the organization from the bottom up, steadily progressing in her career and responsibilities.

During her tenure

with JA of Chicago, Sandy helped the organization grow exponentially in its student outreach and developed new revenue streams to meet our program demand.

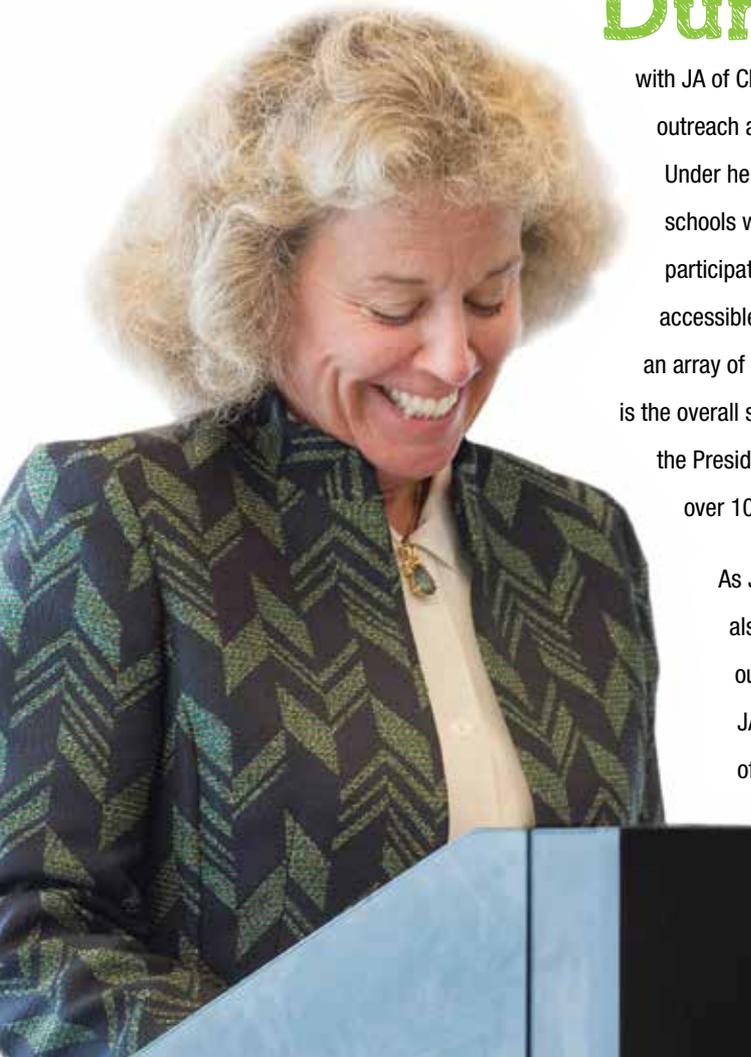
Under her leadership, the Whole School program model flourished from the 16 schools when the program started in 1993 to the 600+ schools that have annually participated in recent years. Sandy understood the market demand for more accessible career readiness program options, and so the Chicago team developed an array of career-focused programs to great success. Perhaps most notably, though, is the overall student outreach growth during Sandy's presidency. Since she assumed the President and CEO role in 1996, JA of Chicago's student outreach grew from just over 100,000 students annually to a recent high of over 600,000 students.

As JA's programs developed and the demand for them increased, Sandy was also integral in creating new ways to fund our outreach efforts. She launched our annual A Day at the Races special event in 1994. Sandy's vision for the JA Chicago Business Hall of Fame has turned it into the "must-attend" event of the year, raising over \$900,000 this past year. She also created events and campaigns to expand JAC's endowment, in order to annually support programs for disadvantaged students who need JA programs and mentors the most.

24
YEARS
leading


Junior Achievement®
of Chicago

In 1996,
she took the helm
of **Junior
Achievement
of Chicago**,
and has served
as our President
and CEO for the
past 24 years.





Sandy's tenure has also seen regular funding increases across all of our annual campaigns, as well as our endowment fund. She has consistently recruited first class campaign leaders from the Chicago business community, who have created new fundraising records for JA at their time of service.

SANDY'S PASSION for student outreach, financial literacy, and economic education has been the driving force behind her successful 36-year career. When she retires on November 1, 2020, Sandy will leave behind a legacy of accomplishments with JA of Chicago, and our entire team will be proud to honor

SANDY'S LEGACY by continuing to deliver on JA's mission. Sandy's drive, dedication, and exuberance made her a "JA icon" and she will certainly be missed by the entire JA community. We are incredibly grateful for the energy Sandy brought to JA for the past 36 years, and we look forward to making her proud of the many more milestones to come for JA.



In honor of the tremendous work Sandy has done for JA of Chicago and our students over her 36-year career, the JA Executive Committee has established "The Sandy Daffé Future Leader Scholarship" as an annual \$2,500 award for a deserving JA student. This endowed scholarship will serve in perpetuity as an enduring legacy to the visionary leadership that Sandy brought to JA.

As our team continues to drive the mission forward, the Area Board of Directors has voted to elect Tom Staab as Sandy's successor. Tom has been with JA of Chicago for over 23 years, starting as Director of Development in 1997. During his tenure, he has worked closely with Sandy for all of our fundraising and special event initiatives, and more recently has also been overseeing our programmatic operations alongside development. Our team knows that JA will grow and thrive under Tom's leadership!



Special Events



Although our Special Events looked a lot different this year, we are so grateful to our supporters for helping us still raise funds for our students during these transitional times. Due to COVID-19, most of our Bowl-A-Thons were not able to take place, and our annual Day at the Races event was canceled. However, with the support of many generous sponsors we were able to raise a combined \$247,000 in lieu of these in-person events!



Chicago Business Hall of Fame



\$907,000

Raised for
2019-2020
School Year

The fall 2019 Chicago Business Hall of Fame (featured in last year's annual report) honored Susan Crown of SCE, Thomas S. Ricketts of the Chicago Cubs, and Edward J. Wehmer of Wintrust. This event raised \$907,000 for the 2019–2020 school year.



thank you...



39TH
ANNUAL

Golf Outing

The 2019 Golf Outing was held at Cog Hill Golf and Country Club and raised \$287,000 for JA students. This year's Golf Outing was held at Medinah Country Club and included foursomes on all three of their courses, including the Championship Course No. 3. We are so grateful to have been able to hold a safe and socially distant outdoor event to benefit JA's transition to digital programming. A special thank you to our 2020 event chairman, Matt Troka, and our entire Golf Committee for their hard work to raise over \$233,000 for the fiscal 2021 event!



\$233,000

Raised for
2020-2021
School Year

**MAJOR
SPONSORS**





JA's PROGRAMS

Junior Achievement realizes its mission by providing experiences that introduce young people to the three pillars of success: **FINANCIAL LITERACY, WORK READINESS, and ENTREPRENEURSHIP**. JA's Pathways approach is designed to engage students on a subject over multiple grades, from a student's first day in Kindergarten and throughout their K-12 years, preparing them for the transition to post-secondary education, work, and adulthood. Our programs engage students in relevant ways that deeply impact their values and attitudes toward our global economy. JA programs are unique because they provide students with progressive learning concepts from one grade level to the next. The age-appropriate curriculum teaches elementary students about their roles as individuals, workers, and consumers, and prepares middle grade and high school students for key economic and workforce situations.



Elementary Programs

Kindergarten: JA Ourselves®

First Grade: JA Our Families®

Second Grade: JA Our Community®

Third Grade: JA Our City®

Fourth Grade: JA Our Region®

Fifth Grade: JA Our Nation®

After School: JA More Than Money®

JA Ourselves® introduces the economic roles of individuals through a hands-on Kindergarten classroom program. JA Ourselves provides students with an introduction to personal economics and the choices consumers make to meet their needs and wants. It also introduces students to the role of money in society while providing them with practical information about earning, saving, and sharing money. This lesson highlights values such as giving back to our communities and personal responsibility. Throughout this lesson, students at a very young age are engaged in learning lifelong skills.

Middle Grade Programs

JA Economics for Success®

JA It's My Business!®

JA Global Marketplace®

JA Finance Park® (Virtual)

JA It's My Future®

JA Finance Park (Virtual) helps students build a foundation upon which they can make intelligent financial decisions that last a lifetime, including decisions related to income, expenses, savings, and credit. The updated simulation program, made possible by a gift from Discover Financial Services to JA USA, culminates in a hands-on budgeting simulation that is implemented on a virtual site.

This program is offered in both Entry and Advanced curricula (sponsored by KPMG) for middle and high school students. JA Finance Park Virtual Entry program introduces middle school students to life skills adults need to be successful like creating a monthly budget based on a randomly assigned life persona. The Advanced program for high school students allows students to choose their own "adult adventure" by selecting their persona based on career and education choices. This Project-Based Learning (PBL) format exposes students to the financial consequences of life choices and decisions impacting long-term goals.



High School Programs

JA Be Entrepreneurial®

JA Personal Finance™

JA Career Success®

JA Excellence through Ethics®

JA Company Program™

JA Titan™

JA Economics®

JA High School Heroes

JA Exploring Economics

JA Launch Lesson™

JA High School Experience™

JA Career Speaker Series

JA Job Shadow™

JA Career Speaker Series provides a unique and meaningful experience for K-12 students that will help them explore future career aspirations and tie the importance of education and training with real-life expertise from a volunteer's perspective. This program exposes students to new and interesting career paths that they may have not yet explored. The volunteer's background provides insight to students on what their future career could look like. Volunteers are able to connect with students in the classroom, virtually, and at events to share about their passion. This type of mentorship can motivate students to work towards new and exciting career goals.



Diversity and Inclusion



Despite a narrowing of income and wealth gaps in recent decades, there continue to be vast disparities, especially between white and black households. For example, in 1970, there was a 78 percent gap in income between white and black households. And even though that gap marginally improved over time, it was still 64 percent as of 2018.

Undoubtedly, there are substantial systemic changes that need to happen that are beyond the mission of an organization like Junior Achievement. The hope is these changes will once and for all eliminate structural barriers to progress for everyone aspiring to reach their potential in this country. However, knowledge is power, and Junior Achievement's proven approach will give Generation Z that power in the form of financial capability, career and work readiness, and entrepreneurship. These skills will not only improve their lives but will bolster their families, their communities, and our nation.

Junior Achievement of Chicago's outreach in recent years into schools with a 51% or higher low-to-moderate income (LMI) population, as well as our reach into schools with diverse (Non-White) populations shows our commitment to bring these skills to all students. On a yearly basis, our impact (on a percentage basis) has exceeded the overall percentage of LMI (45%) and diverse (58%) students in our 12-county franchise area.

DIVERSITY AND INCLUSION

has always been a primary focus for JA of Chicago in the past, and it will continue to be our focus in the future.

We understand and appreciate our partner organizations' plans to align philanthropic and civic investments

with causes that support eliminating racism and inequalities, and also provide access to opportunities.

With JA's virtual volunteering and digital programming, we are now able to provide our young people with even greater mentoring opportunities!



ECONOMIC INEQUALITY HAS BEEN A REALITY IN THE U.S. THROUGHOUT HISTORY, but it continues to this day. Research shows the U.S. has the highest income inequality among G7 nations.

| | FY14 | FY15 | FY16 | FY17 | FY18 | FY19 | FY20 |
|--|---------|---------|---------|---------|---------|---------|---------|
| Total JA of Chicago students reached | 484,239 | 538,984 | 554,742 | 572,167 | 600,222 | 606,412 | 294,222 |
| Estimated % of JAC students reached in schools with a 51% or higher low-to-moderate income population | 69% | 70% | 69% | 69% | 71% | 69% | 69% |
| Estimated % of JAC students reached in schools with a 51% or higher population of diverse (Non-White) students | 77% | 78% | 79% | 79% | 81% | 78% | 74% |

JA's Transformation to Digital Programming



In response to the COVID-19 pandemic, JA of Chicago has been working to not only improve our current blended learning digital program delivery method, but we have also created new online digital resources for students and their families. We are collaborating with schools in Chicago to determine programmatic needs and technology infrastructure capabilities.

JA of Chicago has actively engaged corporate partners to participate in virtual volunteering opportunities. Our program staff has been working closely with Chicagoland community and school partners to provide engaging digital resources for JA students. The new digital resources JA has developed in response to COVID-19 have evolved the way we are able to connect our students to volunteers and programming.

Many of our schools have a high population of at-risk students, and being displaced from school due to the COVID-19 crisis disrupts the stability a school environment can provide. JA of Chicago's hope is that by connecting with our community partners, we can bring back a sense of normalcy to their day with these digital resources. With the emergence of COVID-19 and the resulting school closures, Junior Achievement has responded by providing

our programs to teachers and parents online and at no cost to the recipients or schools. **We are doing this so our students can spend more time planning for and dreaming about tomorrow, and less time worrying about today.**

Virtual Townhalls

JA held several virtual townhalls while students were learning from home. Each of these digital events reached JA students across the country, and were aimed to help students plan for their futures and adapt to the new normal. Student participants were able to ask questions to fantastic panelists which included some of the country's most knowledgeable economists, entrepreneurs, psychologists and counselors! The townhalls provided straightforward strategies to help empower our students to strive toward a bright and successful tomorrow — because tomorrows are more important than ever.

JA teamed up with CNBC to answer teens' questions about the financial impact of COVID-19. Moderated by CNBC Senior Personal Finance Correspondent Sharon Epperson,

View townhalls at <http://bit.ly/jatownhalls>

this townhall featured teens from across America asking a panel of experts about steps being taken to deal with the economic downturn from the pandemic. Panelists included Sheila Bair, Daymond John, Brad Klontz and Chicago's own Brian Coleman.

In partnership with the Brian Hamilton Foundation and the Mark Cuban Foundation, JA presented "Why Entrepreneurship Now — A Virtual Event for America's Teens," hosted by Harris Faulkner. In light of the impact of COVID-19 on the economy, this unique interactive event gave teens across America the opportunity to ask questions to some of the country's most experienced entrepreneurs. The panelists offered simple, straightforward strategies to empower participants to start the entrepreneurial journey in their youth and lay the foundation for a successful future.

OFFICERS AND DIRECTORS

JA's Board of Directors is comprised of executives and business leaders who represent a wide range of backgrounds and professional expertise. Bringing a wealth of wisdom, insight, and experience, this dynamic team positions JA as a leader in economic education. The leadership and philanthropic efforts of the Board of Directors are at the forefront of our accomplishments and mission.

* Denotes service on the Executive Committee
** Division Board Chairperson

CHAIRMAN

Richard H. Lenny*
Chairman
Conagra Brands, Inc.

PRESIDENT and CEO

Sandy L. Daffé*
President and CEO
Junior Achievement of Chicago

VICE CHAIR & TREASURER

Katherine M. Scherer*
Chicago Managing Partner
Deloitte LLP

SECRETARY

Michael M. Froy*
Partner
Dentons US LLP

DIRECTORS

Jeffrey L. Albee
Chief Financial & Investment Officer
AAC LLC

Michael Albers
Director, Chicago Sales
American Airlines

Constantine G. Alexandrakis*
Head of Americas
Russell Reynolds Associates, Inc.

Bruce A. Anderson
Global Managing Director,
Electronics Industry
IBM

Anna Bathrick
Vice President of Sales
PepsiCo

Melissa L. Bean*
CEO of Mesirow Wealth Advisors
Mesirow Financial

Thomas L. Bindley
President
Bindley Capital Corporation
Serves as Chairman of the Investment Committee

Hillary T. Bochniak
Managing Director,
Human Resources
Accenture

Barbara Bodem
Chief Financial Officer
Hill-Rom

Catherine M. Bourke
Vice President of Public Affairs
Federal Reserve Bank of Chicago

S. Biff Bowman*
Chief Financial Officer (retired)
Northern Trust

Randy Burt
Managing Director
AlixPartners

Thomas Cahill
VP, Product & Partner Management
CDW Corporation
Serves as Chairman of the Golf Committee

Deia Campanelli
Chief Communications Officer
GE Transportation

Alexander G. Campbell
Co-Founder and
Chief Innovation Officer
Vibes

Neal J. Campbell
President & Founder
Fortunate LLC

David R. Casper*
U.S. CEO
BMO Financial Group

Robert B. Chodos*
Vice Chairman
Newmark Knight Frank

Jessica Cole
President & Chief Executive Officer
Becker's Healthcare
Serves as Co-Chairperson of the Development Committee
Served as 2019-2020 Personal Giving Chairperson

Peter Colley
Partner, Midwest Tax Services and
Practice Leader
Grant Thornton LLP

John J. Compennolle
SVP and Market Executive
Bank of America, N.A.

Elle Cordes Radke
Vice President, Director
Starcom USA
Serves as Co-Chairperson of the Marketing and Communications Committee

Tyson Cornell*
Consumer Markets Industry Leader
PwC US

James C. Cotting
Chairman and CEO (retired)
Navistar, Inc.

Bryan C. Cressey*
Co-Founder and Partner
Cressey & Company, LP

Marsha Cruzan
Regional President
U.S. Bank

Randal D. Dawson
Executive Vice President
CBRE

Ghram K. Debes
Managing Director,
Head of Dealer Finance
BMO Harris Bank, N.A.

Patrice P. DeCorrevont*
Market Executive –
Illinois Commercial Banking
Wells Fargo
Serves as Co-Chairperson of the Development Committee

David Dees
Vice President, Communications
Marmon Holdings, Inc.

Donna Dorsey
Chief Human Resources Officer
Navistar, Inc.

Bob Dutzi**
ITW
Serves as Northern Division Board Chairperson

Charles B. Edelstein
Senior Advisor and
Retired Co-CEO
Apollo Education Group, Inc.

W. James Farrell
Principal
SLP, LLC

Gina Fezler**
First Financial Bank
Serves as Northwest Indiana Division Board Chairperson

James D. Fields
Partner & Global Head,
Health Services, Health & Life
Sciences and Program Lead,
Practicing Wisely
Oliver Wyman

Stanley S. Fields, Ph.D.
President
Morton College

Joseph Fitzpatrick
President, Midwest Region
AIG

Sarah Flanagan
SVP, Corporate Services
Wintrust Mortgage

Ian S. Foster
Managing Director
Goldman, Sachs & Company

Kristen P. Freund
Managing Director &
Deputy Group Head
CIBC Bank USA
Serves as Chairperson of the Volunteer Committee

Stephen J. Grabek*
Global Leader –
Broker & Client Engagement
AIG

Stedman Graham
Chairman & CEO
S. Graham & Associates LLC



Paul Green*
Central Sector Leader,
Industrial Products
Ernst & Young LLP
Serves as Chairperson of the Audit Committee

Chip W. Hardt
Chief Operating Officer
dscout

D. Grant Harvey**
ITW Shakeproof
Serves as Western Division Board Chairperson

Steven Henn
CEO
IDEAL Industries

Roberto R. Herencia*
Chairman of the Board
Byline Bank

Gary E. Holdren
Founder and CEO
Garland Capital

John R. Horne
Chairman of the Board (retired)
Navistar, Inc.

Brian Hughes
EVP, Chief Risk Officer
Discover Financial Services

José A. Isasi II
Partner
Jones Day

Dr. Janice K. Jackson
CEO
Chicago Public Schools

Donna Jennings
Senior Vice President of Human
Resources
Ardalem Global Education

George E. Johnson
Chairman Emeritus (retired)
Johnson Products Company, Inc.

Kip Kelley
Chief Executive Officer
Aon Affinity US

Anthony K. Kesman
Chairman
Kesman Group LLC

Jamie Kieffer
Managing Director, Client Strategy
Edelman Chicago
Serves as Co-Chairperson of the Marketing and Communications Committee

Amy King
Former Group President,
Central Region
DeVry University

Lester B. Knight
 Founding Partner & Chairman
 RoundTable Healthcare
 Partners, L.P.

Malblene Krueger*
 Chief Operating Officer
 Roosevelt University –
 Schaumburg Campus

Jeff Langenbach
 Principal
 JGL Advisory

Paul Larson
 SVP, Financial Institutions &
 Management Liability
 CNA Insurance

Katie Lawler
 SVP-Chief Human Resources Officer
 ITW

Christine Leahy*
 Chief Executive Officer
 CDW Corporation
*Serves as Co-Chair of the Chicago
 Business Hall of Fame event*

Matthew Leonard
 Partner and Chicago Metro Leader
 Oliver Wyman

Olivier Leonetti
 EVP & CFO-Elect
 Johnson Controls International

Katherine Linzer
 Partner
 McKinsey & Company

Curtis N. Maas
 CEO & Chairman
 The RDI Group

David Marberger*
 Executive Vice President and
 Chief Financial Officer
 Conagra Brands, Inc.

Gary Maus
 CEO & President
 Paul Davis Restoration
 of North Chicago

Anthony McCain**
 Nicor Gas
*Serves as Will County Division
 Board Chairperson*

Carla R. Michelotti
 President
 Carla Michelotti LLC

Michael Mikhail
 Dean, College of Business
 Administration
 University of Illinois Chicago

Thomas Monahan
 VP & General Manager,
 Greater Lakes Market
 AT&T

Heather A. Mooney
 President & CEO
 Helco Corporation

Brian Morgan
 Partner
 Plante Moran

Paul Morgan
 Managing Director,
 Corporate Solutions
 JLL

Tracie Morris*
 U.S. Chief Human Resources
 and Inclusion Officer
 BMO Financial Group
*Served as 2019-2020 Major Gifts
 Chairperson*
*Serves as 2020-2021 Area Campaign
 Chairperson*

Wade Mynatt
 Vice President
 Dovenmuehle Mortgage, Inc.
*Serves as 2020-2021 Personal Giving
 Co-Chairperson*

David W. Nelms
 Chairman and CEO (retired)
 Discover Financial Services

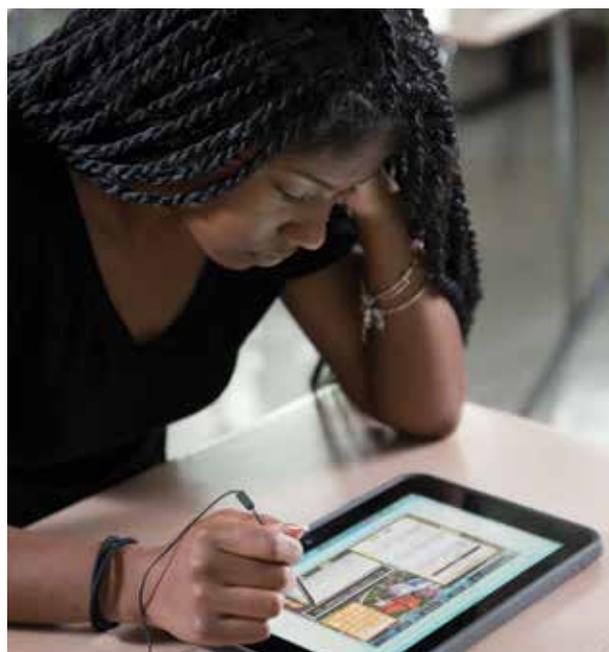
Stephen R. Nesbitt
 EVP—Chief Risk & Administrative
 Officer (retired)
 HSBC Bank USA, N.A.

Larry P. Nieman
 Career Ownership Coach
 The Entrepreneur's Source

Roger Odle
 Field Senior Vice President,
 Midwest Region
 Allstate Insurance Company

Robert O'Keef
 Vice President & Treasurer
 Grainger

Edmond F. Opler
 Chairman & CEO
 World's Finest Chocolate, Inc.



Donald J. Ortegel
 Resident Managing Director,
 Chicago Commercial Risk
 and Health Solutions
 Aon

Charmaine P. Owens**
 Verizon
*Serves as Central Division
 Board Chairperson*

Alberto Paracchini
 President & CEO
 Byline Bank

Edward T. Paulis III
 Vice President & Sr. Assistant
 General Counsel
 Zurich North America

Mordie Pearson
 Vice President – Central Region
 UPS Freight

José Peña*
 Retail Group Manager
 Fifth Third Bank

Amy L. Pflueger
 Vice President, Global Procurement
 Ingredion Incorporated

David M. Pilotto
 Principal
 Much Shelist LLP

Frank S. Ptak
 President and CEO (retired)
 Marmon Holdings, Inc.

Scott Ramsbottom
 EVP and Chief Information Officer
 Anixter International Inc.

Thomas E. Richards
 Chairman, President and CEO (retired)
 CDW Corporation

Mark A. Roche
 SVP, General Counsel & Secretary
 (retired)
 Fortune Brands, Inc.

John Rodi*
 Chicago Metro Partner in Charge
 KPMG LLP

Patrick Roxworthy
 Sr. Vice President, Tax (retired)
 Hyatt Hotels Corporation

James J. Rozsypal
 Partner, Financial Services
 Ernst & Young LLP

James Samartzis
 Chief Executive Officer
 LanzaJet

E. Scott Santi*
 Chairman & CEO
 ITW

Greg Saul
 Senior Account Executive,
 Media and Marketing Solutions
 Bloomberg Media

Rod Schrader
 Chairman & CEO
 Komatsu America Corp.

Rex L. Sessions
 Partner
 Winston & Strawn LLP

Erik Severinghaus
 AVP, Systems Integrators
 and Global Partner Solutions
 DocuSign

Luis M. Sierra
 President and CEO
 NOVA Chemicals

Elbert Singleton
 Senior Vice President, Chicago
 Shapiro+Raj

Mark Skroch
 General Manager
 BCV

Laura Slagter**
 Fidelity Institutional Wealth Services
Serves as DuPage Division Chairperson

Denis E. Springer
 Senior Vice President (retired)
 Burlington Northern Santa Fe
 Corporation

Lisa Stenglein
 SVP, Chief Procurement Officer
 RR Donnelley

Bob Stewart
 Corporate Vice President,
 Global Supply Chain Services
 McDonald's Corporation

Dr. Lynette Stokes
 President
 South Suburban College

Christopher Sweetland
 President & CEO, Chicago Region
 Huntington Bank

Michael J. Tower*
 Partner Emeritus
 Kearney

Mary Ann Travers
 Principal
 Crowe LLP

Matthew Troka
 SVP, Product & Partner Management
 (retired)
 CDW Corporation
*Served as Chairman of the
 Golf Committee*

Daniel R. Van Aken
 Managing Director & Portfolio Manager
 Wells Fargo

Robert R. Vogel
 Partner
 Q4 Impact Group, LLC

Norman H. Wesley
 Chairman and CEO (retired)
 Fortune Brands, Inc.

Bryn Wiley
 Senior Vice President,
 Global Human Resources
 Molex Incorporated

Spencer Williams**
 State Farm Insurance Company
*Serves as Southern Cook County
 Board Chairperson*

Desmond C. Wong
 President & CEO
 Sino Strategies Group, LLC

2019–2020 MAJOR CONTRIBUTORS Firms & Organizations Giving

We extend a special thanks to the leaders of Junior Achievement's 2019-2020 Area Campaign. All major contributors are listed according to their tier of giving (as of June 30, 2020). We truly appreciate everyone's generous investment in Chicago-area youth.



Luis M. Sierra
CEO—Global Aromatics
BP
2019-2020 Area Campaign Chairperson



Platinum Model for the Nation
\$300,000+

ITW

Premier Model for the Nation
\$200,000 – \$299,999

BMO Harris Bank, N.A.
CDW Corporation

Outreach Plus
\$100,000 – \$199,999

Baxter International Inc.
Discover Financial Services, Inc.
McCormick Foundation
PwC
Wells Fargo & Company



Tracie Morris
SVP, U.S. Chief Human Resources Officer
and Chief Inclusion Officer
BMO Financial Group
2019-2020 Major Gifts Campaign Chairperson



Outreach
\$50,000 – \$99,999

Abbott Fund
Ardalem Global Education
AT&T
Becker's Healthcare
BP
CME Group Foundation
Conagra Brands, Inc.
IDEAL Industries, Inc.
Kenny's Kids
Kohl's Corporation
Komatsu America Corp.
KPMG LLP
Marmon Holdings, Inc.
McDonald's Corporation
Northern Trust
SCE
Taco Bell Foundation, Inc.
Wintrust Financial Corporation

Achievement Plus
\$25,000 – \$49,999

AIG
Allstate Insurance Company/
The Allstate Foundation
Anixter International Inc.
Aon Corporation/Aon Foundation
Bank of America
Byline Bank
Capital One
Chicago Cubs
CIBC Bank USA
Crowe LLP
Deloitte LLP
Dentons US LLP
Duchossois Family Foundation
Ernst & Young LLP
Fifth Third Bank
First Midwest Bank
The Hartford Financial Services
Group, Inc.
HSBC Bank USA, N.A.
Lenovo
Mars Wrigley
Molex Incorporated
Newmark Knight Frank
Pepper Construction Company
The RDI Group
U.S. Bank
UPS
Zurich North America

Achievement
\$10,000 – \$24,999

AbbVie, Inc.
Accenture
Achievement Foundation
Ally Financial
American Airlines
Avanade Inc.
Baird
Bandon Dunes, L.P.
Bank of Hope
Chapman & Cutler
CNA Insurance
Cornelius Inc.
Dovenmuehle Mortgage, Inc.
Gallagher
GCM Grosvenor
Goldman, Sachs & Co.
Grainger
Hillrom
HP
The Huntington Foundation
Ingredion Incorporated
Itasca Bank & Trust Company
Jordan Industries, Inc.
JPMorgan Chase & Co.
Jump Trading LLC
Katten Muchin Rosenman
Foundation, Inc.
Kinder Morgan Foundation
Loop Capital Markets
McKinsey & Company, Inc.
Motorola Solutions, Inc.
Nicor Gas
Ogilvy
PepsiCo
Abra Prentice Foundation
Purdue University Northwest
Republic Bank of Chicago
Schwarz Supply Source
SeaHaus Studio, LLC
Shapiro+Raj
Starcom USA

TCF Foundation
Travelers Insurance Company
Ulta Beauty
Verizon Foundation
Walgreens
West Suburban Bank
Winston & Strawn LLP
World's Finest Chocolate, Inc.
Zebra Technologies Corporation

Valued Contributors
\$5,000 – \$9,999

Adams Street Partners, LLC
American Honda Finance Corporation
John W. Anderson Foundation
Aileen S. Andrew Foundation
BNSF Foundation
Centier Bank
Chapman Partners, LLC
Dr. Scholl Foundation
EFS Foundation
Enbridge, Inc.
Exelon Corporation
Fellowes, Inc.
Fidelity Institutional Wealth Services
First Bank of Highland Park
First Financial Bank
Golub Capital
Helco Corporation
HPE
Huron Consulting Group
Hyatt Hotels Foundation
International Paper
Levy Restaurants
Manifest
Marsh & McLennan Companies



My class had fun with the JA entrepreneurship workshop online during my online classes. The PwC volunteers taught us about entrepreneurs and skills needed. We were able to share our ideas and use an online game to answer questions. I learned entrepreneurs help to come up with new ideas to make things easier and being creative is fun.

— Raquel, 4th Grade, Goethe Elementary School, Chicago

Mesirow Financial, Inc.
Morton College
Navistar, Inc.
NetApp, Inc.
NIPSCO
Northwestern Medicine
Oliver Wyman
Rent Like A Champion
Ropes & Gray LLP
Rust-Oleum Corporation
State Farm Insurance Company
TD Ameritrade
Tech Data Corporation
TJ Maxx
VMware

**Key Contributors
\$1,000 – \$4,999**

3M Foundation
Addison School District #4
Allied World
The Allyn Foundation
Arrow Electronics
AXA Equitable
The Banc Funds Company LLC

Bemis Company Foundation
Bergstrom Automotive
Blistex, Inc.
Center of Workforce Innovations
Chicago West Suburban
CPCU Society
Chubb Group of Insurance
Companies
CIGNA
Clune Construction Company
Dell EMC
Dover Corporation
The Dow Chemical Company
Ecolab Foundation
The Edgewater Funds
En Engineering, LLC
Executive Construction Inc.
First Merchants Corporation
First Savings Bank of Hegewisch
Flexco
FNBC Bank & Trust
Gary Alumni Pathway to Students
Gerald Auto Group
Grant Thornton LLP
Hickey Foundation

Armin & Esther Hirsch Foundation
Holladay Properties
Hollister Incorporated
IBM Corporation
Independent Paving Co.
Indiana University
Inland Bank & Trust
IU Credit Union
Jackson National Life
Insurance Company
Lamb Weston
Liberty Mutual
LyondellBasell
MacLean-Fogg Company
Morgan Stanley
Nation Pizza
Oil-Dri Corporation of America
Old Second National Bank
Omega & Associates, Inc.
The Options Clearing Corporation
Outfront Media
Paul Davis Restoration
of North Chicago
Peoples Bank
Rotary Club of Arlington Heights

Russ Darrow Group
Sahara Enterprises, Inc.
Sentry Insurance Company
Sidley Austin Foundation
Sloan Valve Company
Suzanne Smelcer Robinson
Foundation
Solberg Manufacturing
StrategIQ Financial Group, LLC
Thompson Flanagan
and Company LLC

Tripp Lite
The Turano Foundation
United Healthcare
United Scrap Metal, Inc.
Walmart Inc.
West Town Bank
Windy City-Fox Motorsports
Yellow-Crowned Foundation



Individual Giving



Jessica Cole
President & CEO
Becker's Healthcare
2019-2020 Personal Giving Chairperson



Platinum Model for the Nation
\$100,000+

The Crown Family

Premier Model for the Nation
\$50,000 – \$99,999

S&E Bramsen Foundation
Jessica Cole and Ted McCartan
Mary and Paul Finnegan
Kenneth C. Griffin Charitable Fund
Alexandra and John Nichols

Outreach Plus
\$25,000 – \$49,999

Bluhm Family Charitable Foundation
Burt Family Foundation
Bryan Cressey and
Iliana Sweis Cressey Foundation
The Knight Family Foundation
Richard and Susan Lenny
David and Daryl Nelms
Edmond & Alice Opler Foundation
Frank & Karen Ptak Family Foundation
Norm and Kim Wesley

Outreach
\$10,000 – \$24,999

Dick and Jen Ashley
Colleen and Biff Bowman
David and Jane Casper
Peter and Mary Theresa Colley
Patrice and John DeCorrevont

John and Fran Edwardson
Maxine P. and W. James Farrell
Larry and Michelle Goodman
William and Karen Goodyear
John and Joan Horne
Tem Horwitz
Brian and Kara Hughes
Donna Jennings and Thomas Howell
Kay and Fred Krehbiel
Katie and Kevin Lawler
John and Holly Madigan
Mansueto Foundation
David and Doreen Marberger
McNamara Purcell Foundation
Bob and Susan Morrison
Bob and Betty Parkinson
Mary Beth and Tom Richards
The Scott and Nancy Santi Fund
Satter Foundation
Katherine and Thomas Scherer
Rod and Kim Schrader
Luis and Kelly Sierra
The Speer Family
Sara Crown Star
Stephenson Family Foundation
Catherine and Frederick Waddell
Steve and Terri Winter

Achievement
\$5,000 – \$9,999

Constantine Alexandrakis and
Voula Saridakis
Kathy and Tom Bindley
Barbara Bodem
Alexander and Deirdre Campbell
Greg and Mamie Case Charitable Fund
Richard and Elizabeth Cashin
Tyson and Leslie Cornell
Thomas Curnes
Robert D. Curtis
Karla Dearstyne
David and Sherri Dees
Richard L. Duchossois
Bob Dutzi
Charles B. Edelstein
David Farrell
James and Kiley Fields
Kristen & Mark Freund
Michael and Lynn Froy
James and Louise Glasser
Stephen and Sharon Grabek
Stacie Graham
Paul D. & Sherry L. Green
Alison Gutterman

Chip W. Hardt
Steve and Robin Henn
José Isasi, II and Carlene Kittredge
George Johnson
Anthony and Barb Kesman
Lavin Family Foundation
Matthew Leonard and Theresa Corrao
Edward Ludwig
Carolyn and Greg Newman
Purcell Charitable Foundation
Mark and Barbara Roche
John and Nicole Rodi
Patrick Roxworthy
James and Marilyn Rozsypal
Gordon and Carole Segal
Harold B. Smith
Thomas Wilson and Jill Garling
Zell Family Foundation

Key Contributors
\$1,000 – \$4,999

Jonathan Amara
Bruce A. Anderson
Katherine Atwood
Brendan Aubin
Larry Barden
Melissa and Alan Bean
Jeffrey Bilek
William Birk
Hillary and Dave Bochniak
Catherine and Cliff Brune
Neal J. Campbell
Robert and Christina Chodos
John J. Compennolle
John X. Costello
James and Marjorie Cotting
Bruce and Margaret Crowther
Marsha Cruzan & Tom McGinnis
Sandy and Ron Daffé
Kent & Elizabeth Dauten
Mr. & Mrs. Marcus Davenport
J.R. and Dawn Davis
Randal and Carole Dawson
Ghram Debes
John Dvorak
John and Delight Eilering
Lindy R. Ellis
James G. Fitzgerald
Joseph and Brenda Fitzpatrick
Jason Flick
Susan and Jeffery Forsell
Ian Foster
Bon and Holly French
Jacqueline M. Gelman
Ronald Genty
Christos Giannoulis
Peter and Lynn Gillespie

Natalia and Todd Griesbach
James L. Griffin
Mary Kay and Edward Haben
D. Grant Harvey
Sondra and Denis Healy
Roberto and Laura Herencia
Brian Hochberg
Robert Hogan
Neill Jakobe
Sheila Johnsen
Kappa Kappa Kappa: Zeta Psi Chapter
Kip Kelley and Sarah Bransfield
Christopher Kelly
Amy King
Michael J. Leonardson

Charmaine and Larry Owens
Thomas J. Paleka
Todd A. Papa
Alberto and Aimee Paracchini
Mark Parry
Mordie Pearson
Scott and Angel Ramsbottom
Larry D. Richman
The Family of John W. Rogers
Sandra Rogers
Jimmy and Elizabeth Samartzis
Kristie Sarmiento
Rex and Barbara Sessions
Andrew Shackelford
James D. Shannon



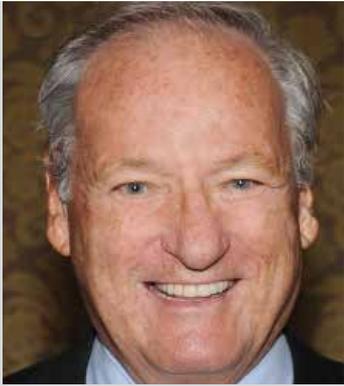
Olivier and Anne Leonetti
Stephen M. Levitas
Mark Lowry
Daniel B. Martin
Anthony and Chandra McCain
Pramit Mehta
James R. Mensching
Carla Michelotti and Bob Colvin
Pamela Miles
Aaron D. Miner
Heather A. Mooney
Richard and Pamela Mooney
Brian and Michele Morgan
Michael and Suzanna Moskow
Stephen and Carola Nesbitt
Larry P. Nieman
Todd E. Novak
Colleen and Bill Noyes
Roger Odle
Robert and Greta O'Keef
Donald and Tamara Ortelge

Denis and Rose Springer
Susan and Tom Staab
Steven D. Starzynski
Constantine Stathopoulos
James and Carolyn Stauner
Lisa Stenglein and Kirk Gramarossa
Bob and Nancy Stewart
Bob and Linda Sullivan
Brigid L. Tabour
Randall L. Tavierne
Michael & Margaret Tower
Mary Ann and Paul Travers
Jonathan Twitty
Jennifer and Daniel Van Aken
Robert and Sherry Vogel
Robert J. Warner
Janice Whorton
Benjamin S. Wright
Susan and Michael Yadgar
Michelle Zahler



Remembering Greatness

This past year, our JA of Chicago family was greatly saddened by the passing of five incredible JA champions: Denis Healy, Robert (“Bob”) L. Parkinson, Jr., J. David (“Dave”) Pepper, Paul E. Purcell, and Gale Sayers. These men were each tremendous civic and business leaders in the Chicago community, as well as stalwart supporters of our JA mission.



Denis was a champion of Junior Achievement of Chicago as a member of our Area Board of Directors for 34 years. From sponsoring and volunteering in classrooms to providing Turtle Wax car wash prizes for our Bowl-A-Thons, Denis was always happy to support JA. Denis helped launch JA’s annual Day at the Races special event, and served as the Event Chairman from 1998-2001. In 2011, Denis and his wife, Sondra, chaired JA’s Personal Giving Campaign, raising over \$520,000 in individual gifts for JA of Chicago. Our JA family is devastated to have lost a wonderful friend and supporter of JA, and we know the loss of Denis will be felt by many across the Chicago community.



Bob first became involved with JA of Chicago in 2005, as chair of the Personal Giving Campaign. A great believer in JA programs, he served on the Area Board of Directors and Executive Committee since 2006. He also served a term as Chairman of the Board from 2010-2013, during which our annual student outreach grew by nearly 17%. In 2016, Bob was inducted into JA’s Chicago Business Hall of Fame, recognizing his visionary leadership in the corporate world, as well as his impressive commitment to supporting the Chicago community with his wife Betty. His compassion, giving spirit, and belief in the power of education showed through his incredible dedication to our JA community and students.



Dave was a leader with JA of Chicago for two decades, serving on our Area Board of Directors and Executive Committee since 2000. He helped build a fantastic, long-term partnership between JA and Pepper Construction Company, bringing in consistent classroom volunteer support, programmatic sponsorship, and active participation in JA fundraising events. Dave always made sure to show his gratitude to Pepper’s dedicated JA volunteers and fundraisers, attending the company’s annual bowl-a-thon with his wife Katy. Dave was always there to lend JA his expertise including JA’s office renovation in 2016. The energy and leadership he brought to JA will be deeply missed.



Paul came from a family of JA supporters—his sister Patrice is a member of our Executive Committee and his brother Phil is a Laureate in our Chicago Business Hall of Fame. Paul served on JA’s Area Board of Directors since 2007 and provided additional incredible leadership on our Development Committee. He helped foster a strong partnership between JA and Baird through volunteer and sponsorship support. In 2013, he stepped forward to co-chair the Personal Giving Campaign, which set a record at the time in raising over \$682,000 in individual gifts for JA of Chicago. The JA family is heartbroken to have lost such a kind and generous spirit in Paul.



Gale was a longtime friend and supporter to Junior Achievement of Chicago as a member of JA’s Area Board of Directors for almost 40 years. Beyond his athletic prowess as the Chicago Bears running back, Gale was also an outstanding businessman and had a strong sense of social responsibility. In recognition of his incredible business and civic involvement in the Chicago-land community, Gale was inducted into JA’s Chicago Business Hall of Fame in 2006. Words cannot express how saddened our JA family is to have lost such an incredible man.

... they will all be greatly missed.

Junior Achievement of Chicago's Mission

To inspire and prepare young people to succeed in a global economy

Fast Facts

80 Years of Inspiring Tomorrows

12 Counties in the Chicago Area and Northwest Indiana

294,222 Students Impacted

14,167 Classrooms Reached

6,580 Volunteers Engaged

5,003 Education Partners

JA's THREE PILLARS



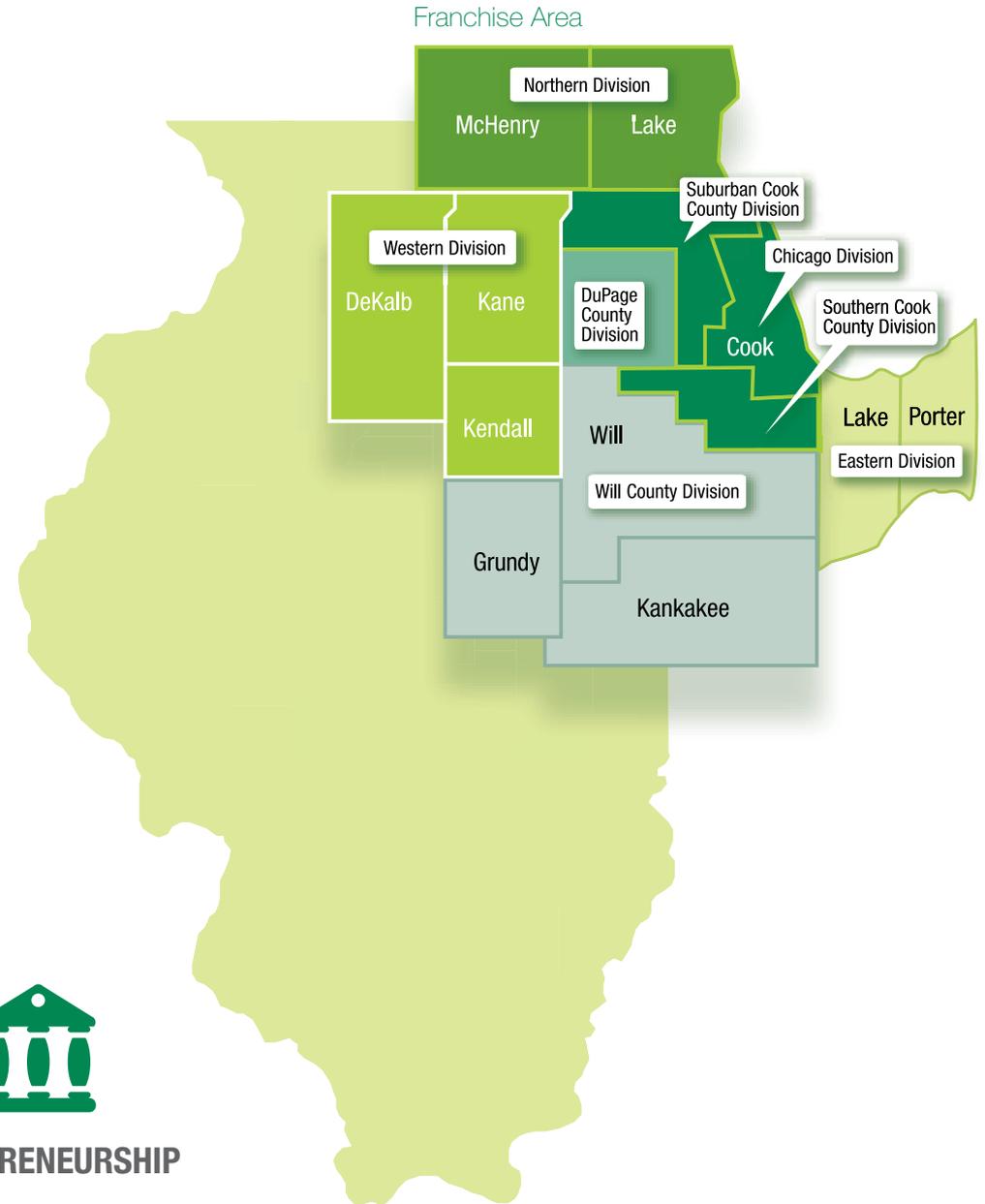
FINANCIAL LITERACY



WORK READINESS



ENTREPRENEURSHIP



Design and production services for the 2020 annual report were generously donated by SeaHaus Studio, LLC.

Junior Achievement of Chicago 651 W. Washington Blvd., Suite 404, Chicago, IL 60661 Phone: (312) 715-1300 Fax: (312) 715-0694 Web: www.jachicago.org



jachicago



@JACHicago



jaofchicago



Junior Achievement of Chicago



juniorachievementofchicago

